

# RISK AND CAPITAL MANAGEMENT REPORT 2017

Catella Bank S.A.

Annual disclosure in accordance with Capital Requirements Regulation (CRR) – Regulation (EU) No 575/2013, Part Eight, Title 1 (Pillar III)



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# CATELLA

# 1 Introduction

# 1.1 Background and purpose of this document

On an annual basis Catella Bank discloses the key elements of its internal risk management and capital framework. Aim of this disclosure is to allow market participants, including analysts, partner banks, investors, and customers to assess the risk organisation, and risk and capital profile of Catella Bank.

This document has been reviewed and approved by the Board of Directors of the Bank. It shall be properly read and understood in conjunction with Catella Bank's annual statement, and the financial reports, presentations and press releases published by its parent company.

As previously communicated through a press release by the Catella Group, Catella has initiated a strategic review of its banking operations early June which aims to optimise the development and operational efficiency of Catella Bank's various operations, as well as optimising the Catella Group's capital structure. This review is likely to be completed during the autumn, when the Group will also communicate the effects to the market.

Since end of 2017 the customer portfolio in the card acquiring operations has decreased significantly. This might have a significant impact on the total income for the Bank during 2018.

For details we refer to the interim financial statements of Catella Group.

# 1.2 Regulatory context

This report is made in accordance with the disclosure requirements for credit institutions and investment firms set out in Part Eight of the Regulation (EU) No 575/2013, broadly known as the Capital Requirements Regulation (CRR).

It is in line with CSSF Circular 14/583 and the CSSF regulation 14-01, which are the transpositions of the CRR (EU 575/2013) into national law.

The CRR constitutes of three so called Pillars. This document relates to Pillar III:

- 1. Pillar I: sets out minimum capital requirements, by providing rules for the measurement of credit risk, market and operational risks;
- Pillar II: establishes a process for assessing capital adequacy in relation to the Bank's actual risk profile and for determining whether additional capital is required to cover these risks. This is achieved through the Internal Capital and Liquidity Adequacy Assessment Process (ICLAAP), and the requirement for the CSSF to undertake a supervisory review to assess the robustness of the Bank's assessment and capabilities;
- 3. Pillar III: complements the minimum capital requirements (Pillar I) and supervisory review process (Pillar II) by a set of disclosure requirements.

## 1.3 Scope

This disclosure applies to Catella Bank S.A. on a standalone basis. The Bank has its headquarters at 38, rue Pafebruch, L-8308 Capellen, Luxembourg.

Published data reflect the financial situation of the Bank as of December 31, 2016.



#### 1.4 Disclosure

At a minimum, this disclosure is made on an annual basis in conjunction with the publication of the Bank's financial statements.

This document is published on the Catella Group website: www.catella.com/en/bank.

#### 1.5 Definitions / Abbreviations

AML / KYC – Anti-Money Laundering / Know Your Customer

CSSF – Commission de Surveillance du Secteur Financier : Financial supervisory authority of Luxembourg.

*ICLAAP – Internal Capital and Liquidity Adequacy Assessment Process*: Annual internal assessment and regulatory disclosure to the relevant banking authority of the business model, key risks and related capital needs of the bank.

IRRBB - Interest Rate Risk in the Banking Book

ORC - Operational Risk Committee

Recovery Plan: Annual disclosure to the relevant authority which sets out the potential options that the bank could implement to restore its financial strength and viability should the Bank come under such severe stress that it would threaten the continuity of its business.

# 2 Organisation and business activities

#### 2.1 Catella Bank in brief

Catella Bank was founded as Banque Invik as 1989. In 2010 it became part of Catella Group, after which the Bank was fully integrated in 2012 and received its current name. The Bank is fully owned by Catella Holding AB, a Swedish company and a fully owned subsidiary of Catella AB ("The group"), which as of the 7<sup>th</sup> of December 2016 is listed on the Nasdaq Stockholm's main market.

The Bank operates from its head office based in Luxembourg with a branch network in Sweden with offices in Stockholm, Gothenburg and Malmö, and a representative office in Switzerland. Within the branch network Catella Bank SA conducts Wealth Management activities through Catella Bank Filial (hereafter the "Branch"). Given its geographical presence, the Bank is primarily active within the EU.

The core business activities of the Bank are to provide (1) card and payment solutions and (2) customised wealth management services.

As of end 2017 the Bank has 146 Employees (2016: 159).

Net profit for 2017 was approximately EUR 0.5 million.



#### 2.2 Business activities and related risks

Sub-sections below describe the main commercial activities and resulting key risks Catella Bank is exposed to.

# 2.2.1 Wealth management

The Wealth Management activity includes securities-based and real estate lending, discretionary management and advisory services. In addition the Bank offers tax efficient investment schemes for their client base.

Apart from the main client offerings, Catella Bank participates in one-off transactions structured by the Group for which it raises capital from the Branch's customers for specific deals (e.g. Initial Public Offerings).

The geographical target of the Bank are EU countries with a particular focus on Sweden.

As part of the Wealth Management Business, Catella Bank offers loans and overdraft facilities to its private clients. The loans and overdraft facilities can be categorised in three types:

- <u>Lombard type facilities:</u> Securities-based credit facility whereby the maximum outstanding allowed is determined by the advance values set by the Bank in relation to the actual market value, credit quality and liquidity of the underlying assets. In most cases the revolving credit facility is fully secured by the underlying collateral value;
- <u>Share pledge structures</u>: Tax efficient credit facilities which use shares of the holding company as a pledge for a loan where the Bank accepts company equity shares as financial collateral;
- Residential real estate loans: Offered as a side product to high net worth individuals to attract assets under management.

From a risk perspective, Wealth Management activities expose the Bank in particular to the following risks:

- <u>Credit Risk</u>, including concentration risks on Nordics, commercial real estate and single counterparties, and risk on credit mitigants;
- Operational Risk, related to system and human failure, conduct, internal and external fraud, as well as change risk related to new activities, systems and products;
- Market Risk, affecting the collateral value in relation to security based loans;
- Reputation Risk, related to inaccurate services provided, e.g. to high net worth individuals.

#### 2.2.2 Cards and Payments Solutions

The other core business of Catella Bank is the offering of cards and payment solutions to banks and merchants.

The card business is structured in 2 streams:

- · Bankcard Solutions (in function of Issuing Bank), targeting banking institutions; and
- Business Solutions (in function of Acquiring Bank), targeting non-financial companies specialised in e-commerce activity (e-merchants).
  - This business line also includes Pre-paid card solution, the commercial development of which is stopped, and which business will be winded down during 2018.

# **Bankcard Solutions**

As part of Bankcard Solutions, Catella Bank offers credit card payment solutions to private banks (partner banks) and wealth managers, which have no infrastructure / payment processing expertise and direct access to scheme networks (Visa and MasterCard) to offer such product directly to their own customers.



Catella Bank primarily provides services to banks headquartered in the EU or other Western European countries. Secondary focus are branches and subsidiaries of these institutions outside Western Europe of which the Bank has ensured that EU or international regulatory standards are complied with. The Bank issues credit cards in different currencies, both with and without specific reference to the cardholder's Bank. Part of the cards are issued under the Catella brand 'Capitol'.

The customer base of the Partner banks consists exclusively of high net worth individuals.

From the described nature of the operations, the Bank is paricularly exposed to the following risks:

- Operational Risk, in particular Fraud Risk, and to less extent IT and Infrastructure Risk: The Bank
  is liable for any fraud losses on cards issued. In order to mitigate this risk Catella has hard security
  limits in place to block transactions which exceed pre-determined volume or value thresholds, an
  'Issuing Fraud Monitoring Tool' generating systemic alerts and trained fraud agents monitoring
  IFMT alerts and cardholder transactions 24/7.
  - Technical failure and malware attacks may affect the services provided, including the clearing and settlement of transactions.
- <u>Credit Risk</u>: Catella Bank is facilitating, on behalf of partner banks, settlement of the cardholders' transactions by allowing drawing of funds up to an approved credit limit. Therefore, Catella Bank has a direct credit as the service is representing a 30 days cash advance to cardholders before a repayment is made by the partner bank. By substitution principle, as this credit facility is unconditionally repaid by the partner banks, Catella has as a credit exposure to financial institutions.
- Legal, Compliance and associated Reputation Risk: The Bank has outsourced the AML/KYC to the partner banks. In the event the partner bank does not adequately fulfil its obligations, Catella Bank SA may in turn not be able to meet its obligation toward the CSSF in a timely manner. The Bank mitigates this risk by having clear signed agreements with each partner (all partners were put onto new 'Third Party Introducer' contracts last year which clearly stipulate their specific obligations in this regard), and a robust on boarding process for new partners. Additionally, Legal & Compliance conducts AML questionnaires and request sample checks from partners to assess the completeness of their documentation and advises on the approval of all jurisdictions outside Western Europe.

## **Business Solutions**

Business Solutions is strictly dedicated to e-commerce for international merchants that trade through the internet. As such, the bank operates only on card-not-present (CNP) industry payments.

Merchants wanting to accept card association-branded credit card sales payments must be sponsored by an acquiring bank gaining a direct access with the credit card associations or schemes (Visa and Mastercard). For that activity, as a direct member of the credit card associations, Catella Bank is offering processing services.

Being the acquirer bank, Catella Bank is responsible for ensuring clients' compliance with the card and payment system rules and guarantees the correct processing and delivery of goods or services by the merchants. Regardless of the presence of other third parties, like payment processor (Payment Service Provider or PSP acting as payment gateway for the merchants), Catella Bank is the ultimate risk controlling entity throughout the credit card process.

In order to prevent excessive contested transactions by the merchant's customers, both the Card Schemes (Visa or MasterCard) and Catella Bank have established operational standards forcing the merchants to monitor the reasons for chargebacks and to implement remedial actions.



The material risks attached to the acquiring business are the following:

• <u>Credit Risk</u>, most notably <u>Chargeback or Settlement Risk</u>, related to a potential failure of a merchant to honour its obligation towards its customers.

The Bank takes the risk associated with the transactions the merchant is receiving. According to Visa and Mastercard schemes rules, each bank as acquirer is ultimately liable to provide funds to every cardholder and reimburse the cardholder in case the merchant can no longer support the cost of the contested transactions. Hence, Catella Bank has indirect credit exposure to the merchant (off-balance sheet position as the Bank is not providing its own funds), as it faces the risk of merchants' non-compliance with the operational standards and ultimate default. This risk arises if the merchants accept deposits or full payment for the goods to be delivered in the future.

The effective term of the contingent liability produced by each transaction is usually measured in very few days (although the consumer can file chargeback technically through a 6 month window of chargeback liability after a purchase, 90% of the chargeback registered are sent by the cardholders less than 10 days after the service/ product provided by the merchant or expected delivery date).

The Bank follows industry best practices by requiring merchants to comply with a set of risk mitigation rules, such as imposing to maintain a retention account or holdback reserves for higher risk or high chargeback merchants. The reserve account rate is mainly based on the merchant's business activity, creditworthiness and historic chargebacks. In addition, the Bank is also mitigating its chargeback risk through omnibus-account-agreements with some of its PSP parties, integrated accounts in which the daily transactions of multiple merchants are combined. In case one or multiple merchants default and Catella Bank is not able to support the cost of reimbursement with the current transaction volume, and size of the merchant's retention account or PSP omnibus account held with the Bank, it will have to cover the refunds for undelivered goods and services based on its own resources.

Summarising the information above, Catella as an acquiring bank is exposed to credit risk once a merchant is paid, whereas as an issuing bank it is exposed to credit risk once it has authorised a transaction.

- Operational Risk, in particular Fraud Risk, which includes refund fraud (fraudulent merchant), bust outs (merchant disappearing leaving the bank covering the chargebacks), voucher laundering, data compromise, technical failure or malware attacks. E-commerce transactions ('Card Not Present' or CNP transactions) are linked with higher potential fraud, accounting for the fast majority of all fraud losses on cards issued worldwide from an acquiring perspective.
- <u>Compliance Risk</u>, arising from the requirement and possible failure to adhere to Visa and Mastercard standards at any time, as well as risk not meeting regulations, clearing and settlement rules, suspicious activity reporting requirements, etc.
- <u>Reputation Risk</u>, in particular arising from the fact that Catella Bank as an acquiring bank operates
  in certain segments which may be subject to public debate and therefore could affect its relations
  with key stakeholders, including with other institutions providing depository / multicurrency
  account services.
- Business Risk, arising from the business dependency on the card providers for licences to
  operate in this business, and on the bank(s) providing supporting services, as well as due to
  changes in the market environment (e.g. triggered by economic downturn or by new competitors
  entering the market).



<u>Liquidity Risk</u>, related to the ability of Catella Bank to timely transmit funds to the merchants.
 Catella is mitigating this risk by paying merchants after receiving credit from the issuing bank.
 This delay allows Catella to perform fraud reviews and deduct directly from the merchant/PSP (for omnibus mechanism) transaction account, the cardholders chargebacks initiated.

Catella Bank does not hold or issue and securitisation positions

# 3 Structure and organisation of the risk management function

# 3.1 Organisational structure

Below diagram summarises the main organisational structure and underlying governance bodies of Catella Bank which are explained in this chapter.

AUDIT COMMITTEE CREDIT COMMITTEE SUSINESS ASSET/LIABILITY COMMITTEE COMMITTEE

EXECUTIVE MANAGEMENT COMMITTEE

Operational committees

Figure 1: Catella Bank main governance bodies

## 3.1.1 Board and senior executives

Catella Bank has a 1- Tier Board structure which represents the notion of 'Management Body' or 'Board' as defined by the regulator. In accordance with Circular 12/552, the Board of Directors has the ultimate responsibility for ensuring a sound and robust internal control framework and is responsible for establishing, documenting and communicating to the Authorised Management the main principles and objectives ("strategies") governing risk taking and risk management as well as the internal capital planning, management and adequacy.

The managerial function of the 'Management Body' is also represented by the Authorised Management of the Bank, which is ultimately responsible for execution of the business strategy and day-to-day management of the Bank.

The Executive Management Committee or 'Management Team' includes the Authorised Management and the executive managers outside the Managing Body responsible for day-to-day oversight of the

<sup>&</sup>lt;sup>1</sup> CRD IV, Article 4 (82) – (83), defines the Management Body as "the governing body of an institution, comprising the supervisory and the managerial functions, which has the ultimate decision-making authority and is empowered to set the institution's strategy, objectives and overall direction. Management body shall include persons who effectively direct the business of the institution." The Management Body also has a "supervisory function" of "overseeing and monitoring management decision-making."



underlying functions. The Executive Management Committee is accountable directly and indirectly to the Board of Directors, and represents the regulatory notion of "Senior Management".<sup>2</sup>

Table 1: governance bodies, responsibilities and tasks

Governance body	Main responsibility	Key tasks		
Board of Directors	Ultimate decision making authority	<ul> <li>Approves overall corporate strategy</li> <li>Approves annual budget</li> <li>Approves new or seizure of business</li> <li>Oversees the Bank's compliance and risk culture</li> <li>Oversees the quality and integrity of the Bank's disclosure and internal controls</li> <li>Appoints and reviews performance of Authorised Management and Control functions</li> <li>Approves the risk appetite framework</li> <li>Approves risk and capital policies</li> <li>Approves ICLAAP</li> </ul>		
Authorised Management	Responsible for execution of business strategy	<ul> <li>Develops and executes the business strategy</li> <li>Leads day-to-day management</li> <li>Sets up a risk management function whose object is to measure, monitor, control and report the risks to which the institution is exposed</li> <li>Responsible for the development and implementation of an ICLAAP</li> </ul>		
Executive Management Committee	Responsible for dayto- day management	<ul> <li>Responsible for day-to-day management</li> <li>Direct reporting line for senior staff</li> <li>Requires corrective action where needed</li> </ul>		

<sup>&</sup>lt;sup>2</sup> CRD IV, Article 4 (84)



# 3.2 Risk committees

Below table summarises the main tasks of the risk related committees with Catella Bank.

Table 2: Risk committees

Committee	Committee level	Key tasks
Audit Committee	Board	<ul> <li>Meets at least quarterly</li> <li>Monitors and reviews accounting policies and practices including effectiveness of processes and controls</li> <li>Monitors integrity of financial statements</li> <li>Reviews and challenges regulatory compliance of financial reporting</li> <li>Reviews and challenges financial reporting capabilities</li> </ul>
Remuneration Committee	Board	<ul> <li>Meets at request</li> <li>Sets principles and guidelines for remuneration Authorised Management</li> <li>Oversees schemes of performance based incentives and awards</li> </ul>
Board Credit Committee	Board	<ul> <li>Meets at request</li> <li>Reviews, considers and approves out-of-credit-policy requests for credit exposure</li> <li>Reviews and considers and approves requests for credit exposure outside mandate of Credit Committee</li> </ul>
Business Asset & Liability Committee (BALCO)	Board	<ul> <li>Meets at least quarterly</li> <li>Reviews the Bank's strategic capital and liquidity practices          Reviews at least annually the Bank's liquidity and funding program, including contingency plan, risk appetite/capital coverage, capital planning and funding strategy</li> <li>Reviews and approves policies and limits for liquidity, capital and market risks</li> </ul>



Board	This Committee meets 4 times a year and is chaired by one member of the Board of Directors dedicated to Risk, Compliance and Internal Audit specific topics.  • Reviews and discusses all quarterly Risk, Compliance and
	Audit reports
	<ul> <li>Reviews the follow up by Authorised Management on recommendations made</li> </ul>
	<ul> <li>Meets the Head of the Internal Control functions and Internal Audit at least annually and reviews the quality of their work</li> </ul>
	Assesses control capabilities, effectiveness internal audit
	Supervises overall risk management limits for capital, liquidity and operational risk management
	Reviews robustness contingency plan, methodology for measuring compliance risk
Operational	<ul> <li>Reviews, considers and approves requests for credit exposure, in relation to borrowers, as well as e-merchants and partner banks Reviews limits for credit risk</li> <li>Typically meets on a weekly basis and is organized and managed by the Head of Credit</li> </ul>
Operational	<ul> <li>Reviews capital and liquidity position of Bank on at least a monthly basis</li> <li>Pre-approves policies and limits, as well as funding and capital planning and strategies before submission to BALCO</li> </ul>
Operational	Meets at least quarterly
	Approves the level of specific credit provisions
	<ul> <li>Decides on the formal classification of credit facilities, for the purpose of Basel and IFRS 9 regulation</li> <li>Decides on the ownership of and strategy for specific credit files and litigation cases., such as closer monitoring, restructuring, refinancing or workout</li> </ul>
Operational	Meets at least every two months
	<ul> <li>Monitors and approves the operational risk profile of the separate Bank functions and departments based on their products and services, and the resulting profile of the total Bank. All against a pre-determined risk appetite/tolerance.</li> </ul>
	Decides on overall planning and prioritisation of risk assessments, covering all activities of the Bank
	Approves programs and actions to mitigate identified risks outside of risk appetite/tolerance
	Reviews new/adjusted/changed products and services for the impact on the operational risk profile
	Reviews incidents for their impact and related action plans.
	Monitors the status and progress of actions and programmes to mitigate identified risks. Decides on target dates for risks classified as High
	Operational Operational



Relationship Committee Op	perational	<ul> <li>Meets at request of business</li> <li>Approves onboarding of new clients, among others to ensure that target clients are within the strategic scope and risk appetite of the Bank</li> </ul>
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# 3.3 Risk management department

The responsibilities of Catella Bank's risk management department can be summarised as follows:

- To ensure that all risks are under control by identifying, measuring, assessing, mitigating and monitoring them on an ongoing basis: risk policies and procedures define the framework for controlling all types of risks by describing the methods used and the defined limits, as well as the escalation procedures in place;
- To provide the Authorised Management, the Board Risk Committee and the Board of Directors with a comprehensive, objective and relevant overview of the risks;
- To ensure that the risk limits are compatible with the Bank's strategy, business model and structure through an effective risk appetite framework, which defines the level of risk the Bank is willing to take in order to achieve its strategic and financial goals; and
- To ensure compliance with banking regulation requirements by submitting regular reports to the supervisory bodies, taking part in regulatory discussions and analysing all new requirements related to Risk Management that could affect the regulatory monitoring of Bank's activities.

Within the Catella Group, the control functions of the Bank also function as the centre of competence within Catella for those areas which are supervised by the CSSF

The risk management department is headed by the Chief Risk Officer (CRO) who both directly reports to the Authorised Management and Board of Directors, and engages with the CSSF.

Since the arrival of the new CRO March 2017, the size of the risk management department has been expanded considerably. The team size as per end of 2017 was 8.



# 4 Risk management objectives and policies

# 4.1 Main objectives

The primary objective of risk management is to ensure that material risk are identified, reported, mitigated monitored and managed in accordance with the 'risk appetite' as set by the Board, and explained below.

# 4.2 Risk management framework

The risk function of the Bank including underlying capabilities across the Bank, are organised along the following building blocks, which together constitute the 'Risk Framework' of the Bank.

- Risk Strategy To be set in conjunction with Business Strategy and Risk Appetite
- Risk Governance & Oversight Including 3 Lines of Defence model, risk committees, and formalised reporting lines to Authorised Management and Board of Directors
- Risk Policies & Procedures Including Policies for main risk categories
- **Risk Methodology** E.g. to measure risks under normal and stressed circumstances; for internal or regulatory reporting purposes
- Risk Monitoring & Reporting
- Risk Culture As reflected in open discussion, transparent and balanced decision making

Risk Management department and the Chief Risk Officer in particular play a leading role in organising an effective Risk Framework for the Bank, enabling the appropriate identification, measurement and management of the risks related to the commercial activities and the business environment the Bank is operating in.

The Bank uses the industry standard Three-Lines-of-Defence model to manage its risks. Reporting lines reinforce segregation of duties and independence within the model.

Within the model the functions Risk Management, Information Security, and Legal & Compliance, constitute the main independent (Second Line) control functions within Catella Bank.

# 4.3 Risk appetite

Catella Bank strives to maintain a moderate risk profile. The moderate risk profile of Catella Bank is reflected in a number of quantitative and qualitative statements, characteristics and measures around the key resources of risk appetite: Profitability, Capital, Liquidity, Operations, Compliance and Reputation.

Whereas the qualitative statements are static in nature, quantitative measures are calibrated on at least a yearly basis. Below table links the 7 main qualitative risk statements of the Bank to quantitative thresholds and obliged indicators, substantiating a moderate risk profile for the Bank.

Below table provides a summary of the main limits and risk indicators set at Bank level.



Table 3: Risk appetite summary

Sizable and scalable	Revenue per core prod	uct/market offering	≥ EUR 10 m	
products/markets	·			
Profitability	ROE		≥ 15%	
	Net result	,	4 out of 5 years and 3 years cumulative net results are positive	
Diversified earnings and risk exposure	Maximum exposure per economic group	One Obligor Exposure (Large Exposures)	20% of own funds	
·	Commercial real estate	Maximum Loss at Default (LaD) per credit facility	EUR 2 m	
		Maximum gross exposure per credit facility	EUR 10 m	
		Maximum Loan to Value (LtV) per loan	70%	
	Share pledge loans	Maximum total exposure as % total loan book	10%	
		Maximum loan	EUR 4 m	
		Min. market value vs loan	200%	
		Minimum Securities Coverage Ratio (SCR)	125%	
	Lombard credit - non- standard (concentrated securities positions)	Maximum total exposure as % of total loan book	10% 2020: 5%	
	Residential Real Estate covered by financial securities	Minimum Securities Coverage Ratio (SCR)	120%	
Capital buffers mu circumstances	ıst allow Catella Bank	to remain in business	s even under very rare	
Minimum capital	Minimum CET 1		[Pillar 1 + II] + 1%	
,	Leverage Ratio (minim	um capital)	3.7%	
Capital impact	Maximum Interest Rate bps for net earnings an	Risk sensitivity (+/- 200 d economic value)	EUR 1.500 k	
Catella Bank has a	a low appetite for resi	dual liquidity risks		
Short term liquidity	Liquidity Coverage Rat	io (LCR)	2018: 100%	
Long torm liquidity	Not Ctable Funding De	tio (NCED)	2019: 110%	
Long term liquidity	Net Stable Funding Ra	· · · · · · · · · · · · · · · · · · ·	2018: 110%	
Funding diversification		erm debt > 3 yrs maturity	30%	
Survival Period	Target minimum survivation	al period applied in	2 months	
Maturity mismatch	Target max. assets-liab economic tenor	oilities mismatch in	6 months	
Maximum tenor	Lombard credits Commercial real estate lending		u.f.n. and/or annual renewal 5 years	
Catella Bank only			ers it thoroughly understands	
	as the capacity to effe		ing risks, and add value to our	
Countries	Commercial real estate	lendina	Nordics, Western Europe	
	Share pledge loans (jui		Luxembourg, Cyprus, Sweden	
	Bankcard Solutions (Iss		EU, Western Europe + their branches and subsidiaries (in pre-approved	
			other jurisdictions) which comply with	



			EU or international standards with		
			equivalent supervisory regimes		
New and changed	Each new product or significant change in an		100% in case of new/significant		
products	existing product and its		changes.		
	systems and staffing wi		Periodic review of all existing		
	relevant parties before		products (minimum every 3 years)		
Business Continuity	SLAs with defined	Critical processes	100%		
	recovery criteria	Non Critical processes	80%		
	Minimum testing freque	ncy of Business	Once a year		
	Continuity Plan (BCP)				
	Maximum initiation frequency	uency Disaster	Once every two years		
	Recovery Plan				
Risk Strategy for	Decision on risk treatme		< 1 week		
information security	high and medium inforn				
Vulnerability	Critical systems	High & Medium risks	1 month		
management		Low risks	3 months		
(Resolution of	Other systems	High risk	1 month		
system threats)		Medium risk	3 months		
		Low risks	6 months		
Catella Bank prom	otes a culture of risk	awareness, accounta	bility and conduct that is		
compliant with int	ernal policies and ext	ernal requirements			
Operational risks	The Bank intends to lim		High risks: all		
- p - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	operational risks. Where risks are classified as		Medium and low risks: decision to be		
	High by the ORC, an action plan has to be		taken by the ORC		
		•	taken by the ONC		
D: 1 0 1 10 1/	initiated and approved by				
Risk Control Self-	Processes classified as	•	High risks: annually		
Assessment	shall be reviewed throu	gh a RCSA at least	Medium and low risks: planning to be		
	annually.		decided by the ORC		
Information Security	New staff attending train	ning within 6 months	100%		
awareness	Staff attending annual in	nformation session	100%		
	Staff signing off annual		85%		
Policy breaches			s. Each policy breach will be		
I Olicy Dieaches	• •	•	s. Lacif policy breach will be		
	investigated and reporte				
Information security			ta leakage will be investigated and		
incidents					
to the applicable authorities.					
Catella Bank is aware of and cautious about its reputation					
Operational	All incidents will be recorded in the incident reporting tool. Incidents with a (potential)				
incidents	impact higher than €500,= will be analysed for its root cause. Summaries and statistics				
	of incidents will be reported to the ORC.				
Information security					
incidents	not increase relatively over time				



# 4.4 Risk identification and measurement

Risk identification is the process whereby potentially material risks are detected, based on a ongoing evaluation of the risk performed at all level of the Bank. In order to ensure that risks are proportionately and adequately managed, all potentially material risks the Bank is or could be exposed to, are classified considering industry best practices and recommendations in Circular CSSF 07/301.

All risk are defined by Catella Bank according to a clear taxonomy and structure consolidating into five main risk categories.

- Credit Risk
- Market Risk
- Operational risk
- Liquidity and Capital Risk
- Business Risk

Figure 2: Risk classification Catella

	Enterprise Risk				
Dimensions	Capital - Risk adjusted performance - (Credit Rating)				
Risk categories	Credit Risk	Market Risk	Operational Risk	Liquidity & Capital Risk	Business Risk
Risk categories	Default Risk Single Name Concentration Risk Sector Concentration Risk Country Concentration Risk Credit Mitigation Risk Counterparty Credit Risk Settlement Risk	Interest Rate Risk FX Risk Equity Risk Derivatives Risk Property Risk Model Risk	Internal & External Fraud Governance, Organization and People Technology and Infrastructure Risks Operations & Processes including: Business Continuity Risk Information Security Risk Outsourcing Risk Reporting Risk Compliance & Conduct Risk Litigation Risk Legal Risk	Market Liquidity Risk Funding liquidity Risk Funding Concentration Risk Liquidity Maturity GAP ALM Risk Capital Risk	Scheme Risk (VISA MC) Strategic Risk Regulatory Risk Tax Risk Pension Risk Reputation Risk
Cause factors	1 , ,	macro) economic , soc ocess, systems, balanc	, ,	, 0	

Other than through uniformity of risk taxonomy and alignment of organisation and reporting, the comprehensiveness of risk identification is ensured by application of a process for new products and changes within the Bank, as well as by an annual Risk Control Self-Assessment.

This first process, as described in the 'New Product Approval Process Policy' is coordinated by the business functions which have primary responsibility for risk identification and assessment, and requires input and validation from all control functions, before being submitted to Authorised Management for discussion, challenge and formal approval. Changes in products, markets or infrastructure which have a material effect on the risk profile of the Bank are reported to the CSSF by Legal & Compliance.

The Risk Control-Self Assessment is performed by each department under guidance of the Risk Management department.



Catella measures the exposure to different risks through consistent methodologies and in accordance with market best practices for comparable institutions. For every identified risk, quantitative and / or qualitative methods and tools are disposed allowing the measurement of its risks.

# 4.5 Risk strategies and processes

### 4.5.1 Risk strategies

A risk strategy is a structured and coherent way of identifying, assessing and managing risk. Catella Bank adapts its risk strategy to the size of the Bank and to the degree of complexity of its activities according to the proportionality principle.

The Bank takes and manages every risk in line with its Risk Appetite Framework as further explained above. The four key approaches to risk management are:

- a. **Avoid risk**, e.g. by avoiding legal jurisdictions in which compliance with international law and policy standards cannot be ensured:
- b. **Control / mitigate risk**, i.e. reduce the impact or likelihood (or both) through intermediate steps, for example by performing Know Your Customer checks or performing annual Risk Control Assessment;
- c. Transfer the risk, i.e. transfer the risk to third party that can manage the outcome. This is done e.g. financially through insurance contracts, interest rate swaps, selling loans to other institutions, or by the implication of a guarantor, or operationally through outsourcing an activity, although the risk oversight in all cases remains with the Bank;
- d. **Accept the risk**, i.e. consider the change of a negative impact and prepare through capital contingency planning, e.g. in relation to funding and credit concentration risks, which is inherent to the current growth phase of the Bank.

'Inherent Risk' is the risk before taking into account the effects of the chosen risk strategy, whereas 'Residual Risk' is the remaining risk after employing that strategy, and hence the basis for the capital adequacy assessment.

The risk strategy per individual risk and business is also reflected in the above mentioned risk appetite framework and metrics which have been set in support of the moderate risk profile of the Bank and the Bank's overall business objectives.

Most relevant risk strategies for Catella Bank include:

- · avoidance of activities in countries with increased AML risk;
- avoidance of non-investment grade depository banks;
- diversification of funding;
- limitation of single obligor credit risk concentration;
- enforcement of risk awareness and operational controls;
- mitigation of inherent credit risk through collateral based lending (mortgages, securities, cash);
   and
- hedging of currency risk

#### 4.5.2 Risk processes

This section summarises the main risk types to which the Bank is exposed and the key risk processes applied to manage them.



#### Credit risk

Credit risk is defined as the risk of loss if counterparties fail to fulfil their agreed obligations and the pledged collateral does not cover existing claims. It stems mainly from various forms of lending, but also from issued guarantees and deposits held with other banks.

Catella Bank is widely exposed to credit risk, in relation to its lending activities and exposures to other institutions. Credit risk is largely mitigated through collateral, such as real estate mortgages and pledges on securities portfolios.

In relation to e-merchants credit risk is mostly mitigated by rolling cash reserves held with Catella Bank. In particular credit concentration risk to the Nordics, commercial real estate and individual counterparties is material and typically not captured under Pillar I capital.

#### Main processes to manage the credit risk:

- Loans to customers of Wealth Management and limits to partner banks are reviewed at least annually through the Credit Committee.
- Exposure on outstanding limits is monitored on a continuous basis.
- Creditworthiness of depository banks is verified at the start of the relationship and reviewed periodically.
- Advance ratios for individual securities are independently approved and periodically reviewed in relation to Lombard type credit lines.
- Chargebacks and collateral positions for e-merchants are monitored on a daily basis.

#### Market risk

Market risk is defined as the risk of loss in positions arising from movements in market prices. Market risk includes risks in relation to interest rate risk and foreign exchange.

Catella does not perform any trading activities on its own account and therefore has no material Pillar I requirements to cover market risk. Catella Bank is exposed to some form of market risk through its exposures to FX risk and interest rate risk for non-trading activities (IRRBB).

The assets and liabilities on the balance sheet are predominantly floating-rate with relatively short maturities. The sensitivity to IRRBB as measured by the regulatory stress test represents a negligible part of total own funds, significantly below the regulatory threshold, but may affect net interest earnings as explained above.

Similarly the assumptions regarding loan prepayments and behaviour of non-maturity deposits are not material.

#### Main processes to manage the market risk:

- SEK/EUR mismatches on the balance sheet are partly hedged through ccy swaps.
- Exposure of the Bank to IRRBB is stress tested at least on a quarterly basis in line with regulatory requirements. Besides the impact of a 200bps parallel downward or upward shift in interest, a number of different interest curves, and the impact of a liquidity crisis are assessed.
- IRRBB is managed within a risk tolerance of maximum EUR 1.5 m impact on economic capital.
- As per end of 2017 the estimated maximum negative impact on economic capital and one year interest income earnings was EUR 0.9 m and EUR 1.1 m respectively.

#### Operational risk



Operational risk is defined as the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events, and includes legal risk.

In particular regarding its cards processing activities on both the issuing and acquiring business, Catella Bank is exposed to the risk of operational failures. For the Issuing business, the bank is also exposed to the external fraud risk related to that business.

Regarding both cards businesses and Wealth Management, the Bank is also exposed to the risk of money laundering.

#### Main processes to manage the operational risk:

- Operational incidents are reported centrally to and analysed centrally by the risk department.
- Risk Control Self-Assessments are performed periodically across the organisation.
- Risk Management reports to advises to the Senior Management and operational Risk Committee on improvements in processes and controls.
- AML/KYC type of controls when onboarding new clients, including partner banks
- Legal assessments and local due diligence when considering business in new jurisdictions
- End-to-end risk assessment and senior management approval in case of new products or major product or process changes that may affect the risk profile of the Bank.

#### Liquidity and capital risk

Due to the current diversification of the business activities, the liquidity risk profile of the Bank is complementary. The Bank is currently benefiting from a liquidity surplus coming from the Wealth Management and acquiring activities through clients' deposits, transaction and position accounts as well as retention reserves in support of its lending activities.

In accordance with envisaged low risk appetite for residual liquidity risk, the Bank is gradually reducing its relative reliance and concentration on overnight deposits by also offering time deposits to existing customers.

## Main processes to manage the liquidity and capital risk:

- Monthly and quarterly calculation of regulatory liquidity and capital ratios (LCR, NSFR, COREP).
- Liquidity risk is stress tested at least on a quarterly basis.

# 4.6 Risk monitoring and reporting

The monitoring of risks is reflected in reports/regular updates addressed to the Board of Directors and to the Authorised Management, and produced by each department involved in the Three Line of Defence risk management structure. This includes Wealth Management, Cards, Credit, Finance, Back-Office and IT departments.

Main reports provided by the second line control functions include:

- Annual Internal Capital & Liquidity Adequacy Assessment Process (ICLAAP);
- Annual *Recovery Plan* which includes KPIs, triggers events and scenarios which apply to the Bank and its Swedish branch. (See section 1.5)
- Quarterly Risk and Compliance reports provided to Authorised Management and Board highlighting (potential) deviations from approved risk appetite as well as emerging risk issues in the bank; and



 Monthly and bi-monthly dashboards by Risk Management department in particular focusing on liquidity and operational risks provided to Senior Management and Authorised Management through relevant committees.

# 4.7 Hedges and mitigants

Catella Bank manages market risks by hedging foreign exchange risk and interest rate risk with the objective to protect its earnings and the economic value of its assets and liabilities.

Treasury has the responsibility to manage interest rate and FX risk hedging. According to the market risk policy, cross-currency basis risk stems from the cash flow hedging techniques used by the Bank to mitigate the above risks via FX swaps.

Foreign exchange risk is not necessarily fully hedged. Interest rate risk deriving from mismatches between short term funding and longer term lending is monitored by ALCO according to specific limits set very prudently and reflecting a very low tolerance for currency and interest rate risk. Total exposure is monitored on a frequent basis. Relevant stress tests are performed at least quarterly.

Real estate and financial instruments which are pledged to the Bank as collateral for loans are revalued and monitored in line with regulatory standards and industry best practices.

The legal perfectness of credit mitigants is verified as part of the credit review process, whereas the impact of hedges and mitigants in terms of exposure reduction is reviewed as part of the validation of regulatory risk reports.

Debtors are not allowed to offset debit and credit balances under credit facilities provided.



# 5 Own Funds, Capital and Liquidity adequacy

This section summarises the own funds of Catella Bank, as well as the main approaches, requirements and conclusions on capital adequacy as reported to the CSSF as part of the quarterly COREP reporting, and annual Internal Capital and Liquidity Adequacy Assessment Process (ICLAAP). Small deviations between both regulatory reports are due to timing and scoping differences.

The Bank's risk profile is currently assessed using the Pillar I plus approach. It takes the generic Pillar I capital requirements calculation as a starting point and then considers whether this results in an adequate amount of capital to cover the Bank's actual risk profile.

#### 5.1 Own funds

As at 31 December 2017, the capital resources of Catella Bank were as follows (source: COREP):

Table 4: own funds (Tier 1)

Tier 1 capital (original own funds)	In k€
Subscribed capital	17,420
Share premium	1,785
Legal reserves	1,317
Special reserves	759
Free reserves	11,699
P&L retained earnings	19,564
Other	(4,730)
Total Tier 1 capital- own funds	47,814

During the year, Catella Bank complied all times with all of the externally imposed regulatory capital requirements.

## 5.2 Pillar 1 capital requirements as per 31 December 2017

The measurement of the minimum capital requirement as per 31 December 2017 is based on the Circulars CSSF 06/273, 07/301, as amended by CSSF 08/338, 09/403, 11/506, 13/568. Data provided are extracted from COREP reporting.

#### Credit risk: Standardised Approach

As per end of 2017 capital requirements for credit risk amount to EUR 14.5 m.

Exposure to counterparty credit risk is not material.

For the exposure classes *Equities* and *Institutions* the Banks makes use of the *External Credit* Assessment *Institutions* (ECAI) S&P and Moodies. The review process frequency for available ratings has been aligned with external reporting requirements.



Table 5: capital requirements for credit risk

Standardised approach (SA)	Risk weighted	8% capital	
	exposure		
Institutions	40,435,610.35	3,474,848.83	
Corporates	84,212,698.92	6,737,015.91	
Retail	273,600.43	21,888.03	
Secured by mortgages on immovable property	24,778,634.90	1,982,290.79	
Exposures in default	4,574,022.20	365,921.78	
Items associated with particular high risk	506,126.58	40,490.13	
Equity	6,013,427.99	481,074.24	
Other items	17,875,992.10	1,430,079.37	
Total	181,670,113.50	14,533,609.08	

#### Operational risk: Basic Indicator approach ('BIA')

From a qualitative standpoint, the Bank uses a control framework based on the 'Principles for a sound Management of Operational Risk' from the Basel Committee to analyse its risk profile and manage its operational risks. As per end of 2017 capital requirements for credit risk amount to EUR 4.9 m.

### Market risk: Standardised Approach.

As no trading activities are performed for own account, market risk boils down to Foreign Exchange Risk and Interest-Rate Risk in the Banking Book (IRRBB).

As per end of 2017 capital requirements for market risk amount to ca EUR 0.0 m.

# 5.3 Capital adequacy as per 31 December 2017

The Bank's net available capital as of 31 December 2017, based on applicable regulatory buffers, including an existing Pillar II buffer imposed by the CSSF of 3% (2.5% in 2016), amount to **EUR 12.9 m**.

Table 6: Total capital requirements and available capital (in million €) – source ICLAAP

Total capital requirements as % of RWA and EUR m	as % of RWA and EUR m 2017				
Total risk exposure amount	24	3.5			
Capital requirements					
Capital requirements Pillar I	8.0%	19.5			
Capital requirements Pillar II	3.0%	7.3			
Capital conservation buffer	2.5%	6.1			
Countercyclical capital buffer	0.8%	2.0			
Total capital ratio requirements	14.3%	34.9			
Available capital					
Total capital ratio	19.6%	47.8			
Net available capital	5.3%	12.9			



The aforementioned countercyclical capital buffer is related to Swedish exposures and applied proportionate for all exposures to counterparties with Swedish domicile. As per end of 2017 the rate was set at 2% by the Swedish Finansinspektionen. Information regarding the countercyclical capital buffer is included in Annex VI of this report.

# 5.4 Internal Capital Adequacy Assessment Process (Pillar II)

In context of the ICAAP, the Bank also conducts stress tests and assesses to which extent the outcome of these tests requires changes in its risk and internal capital management to ensure its internal capital adequacy. As such the Bank submits its non-trading book activities to a stress test to assess its interest rate risk (Circular CSSF 16/642), as well as performs liquidity stress tests in accordance with Circular CSSF 09/403. A broader stress-testing framework is also applied in line with Circular CSSF 11/506.

The material risk assessment for the Bank based on the situation as per end of 2017 results in a Pillar II capital add-on of EUR 1.8 m (2016: EUR 3.1 m), corresponding with 0.7% (2016: 1.4%) of applicable Pillar I Risk Weighted Assets. The amount of EUR 1.8 m encompasses a capital charge for credit concentration risk of EUR 0.9 m, and a capital charge of EUR 0.9 m to reflect a potential loss in net interest earnings. The latter is primarily driven by the risk of a possible negative interest on our deposit with the central bank, as the Bank typically includes a floor on the reference rate which is applied in credit facilities.

Table 7: Pillar II add-on (in million €)

Capital requirements Pillar	I & II [2017-12-31]	Pillar I (8%)	Pillar II add-on
Credit Risk	Default Risk	EUR 14.5 m	n.a.
	Counterparty Concentration Risk	n.a.	EUR 0.9 m
Market Risk	FX Risk	EUR 0.0 m	n.a.
	Interest Rate Risk Banking Book (IRRBB)	n.a	EUR 0.9 m
Operational Risk	Operational Risk		n.a.
Business Risk		n.a.	n.a.
Total Pillar II add-on ad EUR m			EUR 1.8 m
Pillar II add-on as % of RWA			0.7%

The outcome of the material risk assessment is substantially below the prevailing 3% Pillar II buffer imposed by the CSSF which may be subject to change.

#### 5.5 Liquidity Coverage Ratio (LCR) as per 31 December 2017

The Liquidity Coverage Ratio (LCR) aims to ensure that banks hold enough liquid assets to survive a significant stress, resulting in increased cash outflows lasting for one month.

The LCR definition has been set on the basis of technical standards issued by European Banking Authority, defining so called High Quality Liquid Assets and taking assumptions on theoretical outflows.



The minimum regulatory ratio was 80% as per 1 January 2017, and 90% as of 1 January 2018. Catella Bank's LCR ratio has always been more than 100%. It was, well above regulatory requirements, at 133% at end of 2017.

# **6 Remuneration Policy**

## 6.1 Governance

Below table summarises the main duties of the relevant governance bodies in relation to remuneration.

Table 8: Governance bodies, main responsibilities and tasks

Governance body	Main responsibility	Key tasks
Board of Directors (BoD)	Ultimate decision making authority	<ul> <li>Ultimately responsible for the design of the Remuneration Policy and the review of the Policy's implementation</li> <li>Ensures that the implementation of the Policy is reviewed on a regular basis by the BRC, which must be assisted by the Control Functions or by external experts</li> <li>Such central and independent reviews assess whether the remuneration system operates as intended and is compliant with the relevant and</li> </ul>
The Board Remuneration Committee (BRC)	Board Committee overseeing nomination and remuneration matters  Includes at least two members of the Board  Meets at least annually	<ul> <li>applicable regulations</li> <li>Determines whether total amount of variable remuneration is set in accordance with regulatory standards</li> <li>Determines whether the Policy is appropriate and administered correctly</li> <li>Prepares Board decisions regarding remuneration</li> <li>Monitors the appropriate structure of the remuneration system</li> <li>Ensures the principles of the policy are adhered too</li> <li>Ensures the remuneration systems are compatible with the business strategy and risk strategies of the Bank</li> </ul>
Authorised Management	Responsible for execution of HR strategies and policies	Plays an active role in ensuring the correct operational implementation of the Policy throughout Catella Bank entities and taking all appropriate measures to ensure that the Policy is applied properly and in line with mandatory local regulations



#### 6.2 Link between pay and performance

Catella Bank aims to attract, retain and motivate highly qualified professionals. Catella Bank offers remuneration packages that, while in line with market practices, are competitive and attractive, both in terms of amount and structure. An important element of the employees' remuneration packages is the variable component which is strongly linked to the performance of the entity, the department and the individual.

Catella Bank can decide, in case of poor performance of the staff member, the department, the entity to lower or even to reduce to zero the variable remuneration. When it comes to individual performance, the rating given by the appraiser determines whether the staff member is eligible or not to receive variable remuneration.

Variable compensation for performance should always have an individual component reflecting non-financial performance criteria, such as compliance with internal rules, risk standards and procedures, as well as compliance with the company's standards which govern relationships with clients and investors, as well as proper ethical behaviour.

# 6.3 Application of proportionality principle to the Bank

The Bank has concluded that on an individual, consolidated and sub-consolidated basis, the Bank is capable of exercising the proportionality principle as encoded in Circular 11/505, given the balance sheet size of the Bank and Group, the internal organisation and the nature, scope and complexity of our activities.

By applying the principles of proportionality, the following criteria are "neutralised":

- the deferral requirements;
- the payment of the variable remuneration in units or shares, equivalent ownership interests or share-linked instruments or equivalent non-cash instruments;
- the ex-post risk factor requirement such as the "malus" approach.

#### Examples:

- if an employee receives a fixed salary of 50.000 Euros, he/she can receive a variable remuneration of up to 50.000 Euros in cash without deferral;
- if person receives a fixed salary of 50.000 Euros he/she can receive a variable remuneration of up to 100.000 Euros in cash without deferral, subject to the Shareholder's approval as described in article 38 (higher ratio rule) of Law of 23 July 2015. The shareholders must approve any amount above 100% with a maximum of 200%.

The proportionality principle is not applicable to the below requirements:

- Staff members are forbidden to use personal hedging strategies or remuneration- and liabilityrelated insurance to undermine the risk alignment effects embedded in their remuneration arrangements;
- No variable remuneration shall be paid through vehicles or methods that facilitate the noncompliance with this Directive or Regulation (EU) No 575/2013.

# 6.4 Design characteristics of remuneration system

### 6.4.1 Objectives and principles

The current Remuneration Policy is based on the following principles:

 The Bank will ensure that it maintains robust governance arrangements, which include a clear organisational structure with transparent and consistent lines of responsibility, effective,



proportionate and comprehensive processes to identify, manage, monitor and report the risk that it is or might be exposed to, and adequate internal control mechanisms, including sound administration and accounting procedures;

- Sound and effective risk management practices that do not encourage risk taking that exceeds the risk appetite and tolerated risk of the Bank;
- Ensuring it is aligned with the business strategy, objectives, values and long-term interests of the Bank and ultimately the shareholder's expectations;
- · Avoiding or mitigating conflicts of interest, as necessary;
- Ensuring staff engaged in control functions are independent from business units of the Bank that they oversee, and that appropriate authority and remuneration is linked to their functions, independent of the performance of the business areas they oversee;
- Ensuring appropriate and holistic ratios are set between fixed and variable remuneration for Identified Staff, which shall include the possibility to pay no variable remuneration component;
- Complying with all Bank's internal rules & regulations.

The remuneration systems and practices of the Bank are an important factor in ensuring that the Bank can achieve its strategic objectives whilst maintaining adherence to the above principles. They are intended to ensure a remuneration level that will enable the Bank to attract and retain sufficient numbers of qualified staff in a dynamic market environment. The remuneration models and parameters are geared to the long-term business success. The system, among others, includes the following elements:

- With discretionary fringe benefits, the Bank creates a working environment that encourages performance, offers recognition to employees and supports them beyond the immediate workplace;
- In addition to statutory and private pension schemes and where applicable, the Bank may offer its employees a company pension scheme with various implementation options if such scheme is in line with the long term strategy and interests of the Bank. Should the Bank offer a discretionary company pension scheme and an employee leave the Bank before retirement, the Bank will retain the discretionary pension benefits for a period of five years and subsequently pay such benefits to the employee in accordance to Article 38-6 o) of the Law of 23 July 2015;
- The remuneration components result in competitive compensation for employees, taking into account an appropriate balance of variable and fixed remuneration. In the ongoing development of its remuneration models, the Bank pursues the aims of rewarding performance and fostering the employee behaviour required for corporate success while complying with regulatory requirements;
- Variable remunerations shall always be paid after consideration is given to of the performance of the employee, the business unit concerned, and of the overall results of the Bank;
- Except for welcome "sign-on" bonus authorised by the law, no bonuses may be promised, or awarded if not justified by appropriate performance or achievements, and no variable remuneration is to be paid to members of the Management body of the Bank unless justified;
- Performance or achievements shall always be evaluated taking into account their long-term benefits or impact on the bank. The assessment of an employee or a department's performance will take into account long term strategic views and goals of the Bank's long-term strategic plan;
- The total variable remuneration pool does not limit the ability of the institution to strengthen its capital base;
- Guaranteed variable remuneration, as a general principle, is not allowed. However, on an
  exceptional basis, it may be permitted when hiring new staff and where the Bank has a sound
  and strong capital base. In any case, this shall be limited to the first year of employment;
- The Bank has established an HR performance review and disbursement procedure.

The application and implementation of the above principles is supervised by the control functions of the Bank.



#### 6.4.2 Performance measurement

Within Catella Bank and subject to minor local adjustments, all members of staff are assessed once a year on the basis of targets set at the beginning of each calendar year.

A skills matrix assesses the competencies of the employee.

Staff objectives are set-up in a way that ensures that individual performance and development are coherent with Catella Bank's ambition, future development and risk management. Objectives are specific to the function and to the employee and focus on what the employee is asked to achieve in that particular calendar year. Objectives may be quantitative or qualitative, but the set of objectives should always include qualitative objectives.

As a general principle performance is assessed and discussed during appraisal interviews that are done at least once a year by the direct manager of the employee The direct manager is aware if the appraisee is a Material Risk Taker or not.

The main objective of such annual assessments is to give feedback to employees regarding their performance and competencies and hence recognise the work done, identify developments needs and career aspirations and motivate employees to continue contributing to Catella Bank performance Catella Bank's performance management also aims to:

- Guarantee fairness and internal consistency throughout the Bank;
- · Promote internal mobility;
- Recognise collective efforts done to achieve Catella Bank's corporate objectives;
- Granting a fair bonus.

The appraisal interview assesses the competencies of the employee as well as the achievement of targets. Both dimensions are rated on a scale from red to green and the final assessment score is based on the average of these 2 scores. There is no mathematical formula to set the final score. It is left to the manager's discretion to round it up or down.

#### 6.4.3 Performance assessment for Risk Takers' clawback period

The Bank applies a two years "Clawback Period" protocol.

After the end of a financial year, the performance of Risk Takers – like that of all other employees – is assessed on the basis of the individual quantitative and qualitative targets for the financial year in question. This Performance assessment I forms the basis for the amount of individual variable remuneration.

For Identified Risk Takers under this Policy, additional risk reviews shall be conducted in each year (Performance assessment II) to determine whether causes have arisen in the meantime justifying the cancellation or reduction of claims granted to the employee. Such reasons are deemed to exist primarily in case of violations of rules and guidelines (Code of Ethics), a lack of sustainability in the performance of an employer (which serves as the basis for the Performance assessment I), or the employee's risk behaviour.

After the expiry of the clawback period, the Performance assessment I is reviewed in Performance assessment II. This also examines the employee's behaviour during the period and takes into account collective criteria such as the liquidity and profitability of the Bank. Negative individual contributions to success or failure to meet liquidity and profitability criteria of the Bank may result in the variable remuneration component being reduced or cancelled.

In case of resignation or termination of employment by the employer or the employee before the applicable date, no variable remuneration shall be paid out.



The pay-out letter to the employee shall contain clauses in relation to the foregoing that have to be acknowledged by the employee as a condition to the pay-out.

# 6.5 Remuneration models and parameters

#### 6.5.1 Remuneration models

The remuneration parameters relevant to the remuneration system are derived from the Bank's long-term financial plan. They are set annually in "incentive plans" for each department to ensure that employees' remuneration-related targets are sufficiently transparent and bespoke; can make an effective and sustainable contribution to achieving the Bank's goals, and do not create incentives to incur excessive risks.

The system is made up of <u>six</u> target group-specific remuneration models:

- 1. Pay-Scale model: All pay-scale employees
- 2. Front Office and Key Staff model: Relationship Managers, Heads and Other Senior Staff
- 3. Management model: Members of the Executive Management
- 4. Control functions: Chief Compliance Officer, Chief Risk Officer, Chief Internal Auditor
- 5. Authorised Management model: Members of the Authorised Management
- 6. Board of Directors model: Members of the Board Directors

#### 6.5.2 Disbursement volume and parameters for variable remuneration

At the end of each financial year, Authorised Management shall submit to the Board of Directors a certain volume of funds that can be made available for the disbursement as variable remuneration. To meet the regulatory requirements, the budget for variable remuneration is reviewed under these <u>five</u> principles:

- 1. The process shall always take into account economic factors in particular all current and future risks, risk bearing capacity, multi-year planning and the profit position of the Bank as well as regulatory factors such as the ability to regain appropriate capital and liquidity resources or maintain them in the long term. The process shall ensure that the Bank's ability to maintain or regain compliance with the combined capital buffer requirements is not impaired. It also ensures, in case of a negative overall performance of the Bank, in particular if this involves a decrease in company value, that it is generally not permissible to set aside a budget for variable remuneration;
- An employee's individual targets are derived from the relevant Bank's "incentive plans" and are agreed at the beginning of a financial year. There shall include quantitative and qualitative targets;
- 3. The annual return on equity should also be used to as a determining factor for setting and/or paying out variable remuneration;
- 4. The variable pay is also evaluated and based on the performance of the employee, the business unit of the employee and the overall results of the Bank. The Bank will thus consider non-financial criteria such as compliance with Bank's Code of Ethics, Compliance Manual, personal development and growth, the achievement of notable and reputable training milestones and exceptional internal circumstances as additional criteria that may trigger exceptional performance related remuneration;
- 5. As a weighing measures for non-financial criteria, the Bank shall implement its annual individual staff performance appraisal procedures.

#### 6.5.3 Variable remuneration principles for specific categories of staff

#### Front Office and key staff

At the beginning of the financial year, the Authorised Management shall sets each department'
target on the basis of the Bank's overall performance criteria. These criteria are linked to a target
volume for the variable remuneration of employees under the Front Office and Key Staff model.



- Any distribution of the disbursement budget to the employees takes solely place on a discretionary basis, taking into account the Bank's contribution to performance and that of the individual employee.
- The amount of the individual variable remuneration is limited to 200 % of the target amount and cannot exceed the individually applicable 100% bonus cap for variable remuneration.

#### Executive management and employees with key project management responsibilities

- See ahove
- Criteria set by the Authorised Management are to be approved by the Board of Directors.

#### **Control functions**

- A recommendation shall be made by the Remuneration Committee on the total volume of variable compensation under the control functions model.
- Variable compensation for control functions will predominately be judged in accordance to the control functions objectives, and only takes into account the individual employee performance.

#### **Authorised management**

- At the beginning of the financial year, the Board of Directors sets a Bank performance target plan.
   This target is linked to a target volume for the variable remuneration of employees under the authorised management model.
- After the end of the financial year, a decision is made on the total volume of variable compensation under the authorised management model on the basis of Bank's performance.
- Any distribution of the disbursement budget takes into account the Bank's contribution to performance and that of the individual employee.
- The amount of the individual variable remuneration is limited to 200 % of the target amount and cannot exceed the individually applicable 100% bonus cap for variable remuneration.

During the first quarter of 2018 the CEO of Catella Bank voluntarily resigned from his position. Subsequently, current CEO and Chief Legal & Compliance Officer of Catella Group were appointed as CEO and Deputy CEO of Catella Bank, in addition to their respective roles for the parent company. Where material financial incentives are provided to the Authorised Management of the Bank at Group level rather than at Bank level, these are disclosed through the annual accounts of Catella A.B.

#### **Board of Directors**

- After the end of the financial year and where applicable, a decision can be made on the total volume of variable compensation under the Board of Directors model on the basis of Bank's overall performance.
- Any applicable variable remuneration under this model is subject to the Bank's General assembly approval.

### 6.6 Identification of the risk takers and identified staff

The European Commission has proceeded to publish the Commission Delegated Regulation (EU) No 604 / 2014 of 4 March 2014 supplementing Directive 2013/36/EU of the European Parliament and of the Council with regard to qualitative and appropriate quantitative criteria to identify categories of staff whose professional activities have a material impact on an institution's risk profile.

A detailed definition of Identified staff is set out as all employees classified in group 2 to 6.

The list of Identified Staff for Catella Bank is drawn on the basis of the analysis of job functions and reviewed by HR and Compliance at least on a yearly basis. <sup>3</sup>

<sup>&</sup>lt;sup>3</sup> See EBA Guidelines on Sound Remuneration Policies and CSSF Circulars 10/496, 11/505, 15/601, 15/622 with regard to the requirements detailed in the Delegated Regulation (EU) No 604 / 2014 of 4 March 2014.



The list of Identified Staff (including Branch) is fixed at 27 employees (excluding 15 senior management members) as of 31 December 2017.

Catella Bank already adopted before the implementation of Directive 2004/39/CE in 2007 and still maintains measures enabling to effectively identify where the Relevant Persons might fail to act in the best interests of clients and to take remedial action.

In addition, organisational measures adopted in the context of the launch of new products or services appropriately take into account the remuneration policies and practices and the risks that these products or services may pose in terms of conduct of business and conflicts of interests.

#### 6.7 Disclosure

#### Internal disclosure

Employees of Catella Bank are informed through the intranet or by their hierarchy on the performance assessment and reward process and the main principles of this Policy.

The discretionary nature of the variable remuneration is mentioned in the employment contracts. Catella Bank informs its staff members appropriately and timely of any amendments to the Policy which might affect them.

#### **External disclosure**

As set out in art. 450 (Part Eight) of EU Regulation N°575/2013, Catella Bank makes available to the public information regarding its Remuneration Policy and practices for those categories of staff whose professional activities have a material impact on Catella Bank's risk profile (i.e. the Identified Staff).



# Annex I: Declaration and Risk Statement by the Management Body

Catella Bank's Board of Directors ensures that the risk management arrangements of Catella Bank are adequate with regard to the Bank's profile and strategy, these arrangements being already implemented or making part of an action plan with the aim to reach this objective.

This declaration is based on the reliability of the risk-related information communicated to the Board through the dedicated channels foreseen by the governance. In particular, the Board Internal Control Committee - a sub-committee of the Board - is the forum where the risk exposures are compared to the Board's risk appetite, and where significant risk events and issues are reported and discussed.



# Annex II: Own Funds, RWAs and solvency ratio

Con	nmon Equity Tier 1 capital: instruments and reserves	2017-12-31 (kEUR)	(B) Regulation (EU) No 575/2013 Article Reference	(C) Amounts subject to Pre- regulation (EU) No 575/2013 treatment or prescribed residual amount of regulation (EU) No575/2013
1	Capital instruments and the related share premium accounts	19,205	26 (1), 27, 28, 29, EBA list 26 (3)	N/A
	of which: instrument type 1		EBA list 26 (3)	N/A
	of which: instrument type 2		EBA list 26 (3)	N/A
	of which: instrument type 3		EBA list 26 (3)	N/A
2	Retained earnings	17,134	26 (1) c	N/A
3	Accumulated other comprehensive income (and other reserves, to include unrealised gains and losses under the applicable accounting standards)	14,981	26 (1)	N/A
3a	Funds for general banking risk		26 (1) f	N/A
4	Amount of qualifying items reffered to in Article 484 (3) and the related share premium accounts subject to phase out from CET1		486 (2)	N/A
	Public sector capital injections grandfathered until 1 January 2018		483(2)	N/A
5	Minority interests (amount allowed in consolidated CET1)		84, 479, 480	N/A
5a	Independently reviewed interim profits net of any foreseeable charge of dividend		26 (2)	N/A
6	Common Equity Tier 1 (CET1) capital before regulatory adjustments	51,321		N/A
		T		
7	Additional value adjustments (negative amount)		34, 105	N/A
8	Intangible assets (net of related tax liability) (negative amount)	-3,428	36 (1) b, 37, 472 (4)	N/A
9	Empty set in the EU			
10	Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability where the conditions in Article 38 (3) are met) (negative amount)	-78	36 (1) c, 38, 472 (5)	N/A
11	Fair value reserves related to gains or losses on cash flow hedges		33 a	N/A
12	Negative amounts resulting from the calculation of expected loss amounts		36 (1) d, 40, 159, 472 (6)	N/A
13	Any increase in equity that results from securitised assets (negative amount)		32 (1)	N/A
14	Gains or losses on liabilities valued at fair value resulting from changes in own credit standing		33 b	N/A
15	Defined-benefit pension fund assets (negative amount)		36 (1) e, 41, 472 (7)	N/A
16	Direct or indirect holdings by an institution of own CET1 instruments (negative amount)		36 (1) f, 42, 472 (8)	N/A



17	Holdings of the CET1 instruments of financial sector entities where those entities have reciprocal cross holdings with the institution designed to inflate artificially the own funds of the institution (negative	36 (1) g, 44, 472 (9)	N/A
	amount)		N/A
18	Direct, indirect and synthetic holdings by the institution of the CET1 instruments of financial sector entities where the institutions does not have a significant investment in those entities (amount above 10% treshold and not of eligible short positions) (negative amounts)	36 (1) h, 43, 45, 46, 49 (2) (3), 79, 472 (10)	N/A
19	Direct, indirect and synthetic holdings by the institution of the CET1 instruments of financial sector entities where the institutions has a significant investment in those entities (amount above 10% treshold and not of eligible short positions) (negative amounts)	36 (1) i, 43, 45, 47, 48 (1) b, 49 (1) to (3), 79, 470, 472 (11)	N/A
20	Empty set in the EU		·
20a	Exposure amount of the following items which qualify for a RW of 1250%, where the institution opts for the deduction alternative	36 (1) k	N/A
20b	of which: qualifying holdings outside the financial sector (negative amount)	36 (1) k i, 89 to 91	N/A
20c	of which: securitisation positions (negative amount)	36 (1) k ii, 243 (1) b, 244 (1) b, 258	N/A
20d	of which: free deliveries (negative amount)	36 (1) k iii, 379 (3)	N/A
21	Deferred tax assets arising from temporary differences (amount above 10% treshold, net of related tax liability where the conditions in Article 38 (3) are met) (negative amount)	36 (1) c, 38, 48 (1) a, 470, 472 (5)	N/A
22	Amount exceeding the 15% treshold (negative amount)	48 (1)	N/A
23	of which: direct and indirect holdings by the institution of the CET1 instruments of financial sector entities where the institution has a significant investment in those entities	36 (1) i, 48 (1) b, 470, 472 (11)	N/A
24	Empty set in the EU		
25	of which: deffered tax assets arising from temporary differences	36 (1) c, 38, 48 (1) a, 470, 472 (5)	N/A
25a	Losses for the current financial year (negative amount)	36 (1) a	N/A
25b	Foreseeable tax charges relating to CET1 items (negative amount)	36 (1)	N/A
26	Regulatory adjustments applied to Common Equity Tier 1 in respect of amounts subject to pre-CRR treatment		N/A
26a	Regulatory adjustments relating to unrealised gains and losses pursuant to Articles 467 and 468		N/A
	of which: filter for unrealised loss 1	467	N/A
	of which: filter for unrealised loss 2	467	N/A
	of which: filter for unrealised gain 1	468	N/A
	of which: filter for unrealised gain 2	468	N/A



26b	Amount to be deducted from or added to Common Equity		481	
	Tier 1 capital with regard to additional filters and deductions required pre CRR			N/A
	of which:		481	N/A
27	Qualifying AT1 deductions that exceed the AT1 capital of the institution (negative amount)		36 (1) j	N/A
28	Total regulatory adjustments to Common Equity Tier 1 (CET1)	-3,506	Sum of rows 7 to 20a, 21, 22 and 25a to 27	N/A
29	Common Equity Tier 1 (CET1) capital	47,814	Row 6 minus row 28	N/A
30	Capital instruments and the related share premium accounts		51, 52	N/A
31	of which: classified as equity under applicable accounting standards			N/A
32	of which: classified as liabilities under applicable			
32	accounting standards			N/A
33	Amount of qualifying items reffered to in Article 484 (4) and the related share premium accounts subject to phase out from AT1		486 (3)	N/A
	Public sector capital injections grandfathered until 1 January 2018		483 (3)	N/A
34	Qualifying Tier 1 capital included in consolidated AT1 capital (including minority interests not included in row 5) issued by subsidiaries and held by third parties		85, 86, 480	N/A
35	of which: instruments issued by subsidiaries subject to phase out		486 (3)	N/A
36	Additional Tier 1 (AT1) capital before regulatory adjustments			N/A
37	Direct and indirect holdings by an institution of own AT1 instruments (negative amount)		52 (1) b, 56 a, 57, 475 (2)	N/A
38	Holdings of the AT1 instruments of financial sector entities where those entities have reciprocal cross holdings with the institution designed to inflate artificially the own funds of the institution (negative		56 b, 58, 475 (3)	
39	amount)  Direct, indirect and synthetic holdings of the AT1		56 c, 59, 60, 79, 475	N/A
39	instruments of financial sector entities where the institution does not have a significant investment in those entities (amount above 10% treshold and net		(4)	
40	of eligible short positions) (negative amount)		56 d 50 70 475 (4)	N/A
40	Direct, indirect and synthetic holdings by the institution of the AT1 instruments of financial sector entities where the institution has a significant investment in those entities (net of eligible short positions) (negative amount)		56 d, 59, 79, 475 (4)	N/A
41	Regulatory adjustments applied to additional tier 1			.40
	in respect of amounts subject to pre-CRR treatment and transitional treatments subject to phase out as prescribed in Regulation (EU) No 575/2013 (i.e. CRR			
	residual amounts)			N/A



				<u> </u>
41a	Residual amounts deducted from Additional Tier 1 capital with regard to deduction from Common Equity Tier 1 capital during the transitional period pursuant to article 472 of Regulation (EU) No 575/2013		472, 472 (3) a, 472 (4), 472 (6), 472 (8), 472 (9), 472 (10), 472 (11) (a)	N/A
	Of which items to be detailed line by line, e.g. Material net interim losses, intangibles, shortfall of provisions to expected losses etc			N/A
41b	Residual amounts deducted from Additional Tier 1 capital with regard to deduction from Tier 2 capital during the transitional period pursuant to article 475 of Regulation (EU) No 575/2013		477, 477 (3), 477 (4) a	N/A
	Of which items to be detailed line by line, e.g. Reciprocal cross holdings in Tier 2 instruments, direct holdings of non-significant investments in the capital of other financial sector entities, etc			N/A
41c	Amount to be deducted from or added to Additional Tier 1 capital with regard to additional filters and deductions required pre CRR		467, 468, 481	N/A
	Of which: possible filter for unrealised losses		467	N/A
	Of which: possible filter for unrealised gains		468	N/A
	Of which:		481	N/A
42	Qualifying T2 deductions that exceed the T2 capital of the institution (negative amount)		56 e	N/A
43	Total regulatory adjustments to Additional Tier 1 (AT1) capital			N/A
44	Additional Tier 1 (AT1) capital			N/A
45	Tier 1 capital (T1=CET1 + AT1)	47,814		N/A

46	Capital instruments and the related share premium accounts	62, 63	N/A
47	Amount of qualifying items referred to in Article 484 (5) and the related share premium accounts subject to phase out from T2	486 (4)	N/A
	Public sector capital injections grandfathered until 1 January 2018		N/A
48	Qualifying own funds instruments included in consilidated T2 capital (including miority interests and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third parties	87, 88, 480	N/A
49	of which: instruments issued by subsidiaries subject to phase out	486 (4)	N/A
50	Credit risk adjustments	62 c & d	N/A
51	Tier 2 (T2) capital before regulatory adjustments		N/A
52	Direct and indirect holdings by an institution of own T2 instruments and subordinated loans (negative amount)	63 b i, 66 a, 67, 477 (2)	N/A
53	Holdings of the T2 instruments and subordinated loans of financial sector entities where those entities have reciprocal cross holdings with the institution designed to inflate artificially the own funds of the institution (negative amount)	66 b, 68, 477 (3)	N/A



54	Direct and indirect holdings of the T2 instruments		66 c, 69, 70, 79, 477	
	and subordinated loans of financial sector entities		(4)	
	where the institution does not have a significant			
	investment in those entities (amount above 10%			
	treshold and net of eligible short positions)			
	(negative amount)			N/A
54a	Of which new holdings not subject to transitional			
	arrangements			N/A
54b	Of which holdings existing before 1 January 2013			
	and subject to transitional arrangements			N/A
55	Direct and indirect holdings by the institution of the		66 d, 69, 79	
	T2 instruments an subordinated loans of financial			
	sector entities where the institution has a significant			
	investment in those entities (net of eligible short			
	positions) (negative amount)			N/A
56	Regulatory adjustments applied to tier 2 in respect			
	of amounts subject to pre-CRR treatment and transitional treatments subject to phase out as			
	prescribed in			
	Regulation (EU) No 575/2013 (i.e. CRR residual			
	amounts)			N/A
56a			472, 472 (3) a, 472	
	Decidual amounts deducted from Time 2 and 2.1.		(4),	
	Residual amounts deducted from Tier 2 capital with regard to deduction from Common Equity Tier 1		472 (6), 472	
	capital during the transitional period pursuant to		(8) a, 472 (9), 472	
	article 472 of Regulation (EU) No 575/2013		(10) a, 472 (11) a	N/A
	Of which items to be detailed line by line, e.g.			,
	Material net interim losses, intangibles, shortfall of			
	provisions to expected losses etc			N/A
56b	Residual amounts deducted from Tier 2 capital with		475, 475 (2) a, 475	
	regard to deduction from Additional Tier 1 capital		(3),	
	during the transitional period pursuant to article		475 (4) a	
	475 of Regulation (EU) No 575/2013			N/A
	Of which items to be detailed line by line, e.g.			
	reciprocal cross holdings in at1 instruments, direct			
	holdings of non significant in the capital of other			21/2
	financial sector entities, etc			N/A
56c	Amount to be deducted from or added to Tier 2		467,468,481	
	capital with regard to additional filters and deductions required pre CRR			N/A
	deductions required pre CNN		467	N/A
	Of which: possible filter for unrealised losses		407	N/A
	Of which: possible filter for unrealised gains		468	N/A
			481	
	Of which:		401	N/A
57	Total regulatory adjustments to Tier 2 (T2) capital			N/A
58	Tier 2 (T2) capital			N/A
	1.0. 2 (12) capital		<u> </u>	17/17
59				
	Total capital (TC=T1 + T2)	47,814		N/A
59a	Risk weighted assets in respect of amounts subject			
	to preCRR treatment and transitional subject to			
	phase out as prescribed in Regulation (EU) No 575/2013 (i.e. CRR residual amounts)			N/A
	<u> </u>		472 472 (5)	IV/A
	Of which: items not deducted from CET1 (Regulation (EU) No 575/2013 residual amounts)		472, 472 (5), 472 (8) b,	
	(items to be detailed line by line, e.g. Deferred tax		472 (8) b, 472 (10) b,	
	assets that rely on future profitability net of related		472 (10) b, 472 (11) b	
	tax liability, indirect holdings of own CET1, etc)			N/A



	Of which: items not deducted from AT1 items		475, 475 (2) b, 475 (2)	
	(Regulation (EU) No 575/2013 residual amounts) (items to be detailed line by line, e.g. Reciprocal		c, 475 (4) b	
	cross holdings in T2 instruments, direct holdings of		173 (175	
	non-significant investments in the capital of other			N1/A
	financial sector entities, etc.)  Items not deducted from T2 items (Regulation (EU)		477, 477 (2) b, 477 (2)	N/A
	No 575/2013 residual amounts) (items to be		С,	
	detailed line by line, e.g. Indirect holdings of own t2		477 (4) b	
	instruments, indirect holdings of non-significant investments in the capital of other financial sector			
	entities, indirect holdings of significant investments			
60	in the capital of other financial sector entities etc)			N/A
	Total risk weighted assets	243,478		N/A
61	Common Equity Tier 1 (as a percentage of total risk exposure amount)	19.64%	92 (2) a, 465	N/A
62	Tier 1 (as a percentage of total risk exposure amount)	19.64%	92 (2) b, 465	N/A
63	Total capital (as a percentage of total risk exposure		92 (2) c	
64	amount) Institution specific buffer requirement (CET1	19.64%	CRD 128, 129, 130	N/A
04	requirement in accordance with article 92 (1) (a)		CND 128, 129, 130	
	plus capital conservation and countercyclical buffer			
	requirements, plus systemic risk buffer, plus systemically important institution buffer (G-SII or O-			
	SII), expressed as a percentage of risk exposure			
65	amount)	7.81%		N/A
	of which: capital conservation buffer requirement	2.50%		N/A
66	of which: countercyclical buffer requirement	0.81%		N/A
67	of which: systemic risk buffer requirement			N/A
67a	of which: Global Systemically Institution (G-SII) or Other Systemically Important Institution (O-SII) buffer		CRD 131	N/A
68	Common Equity Tier 1 avaiblable to meet buffers (as		CRD 128	,
	a percentage of risk exposure amount)	17.14%		N/A
69	[not relevant in EU regulation]			N/A
70	[not relevant in EU regulation]			N/A
71	[not relevant in EU regulation]			N/A
72			36 (1) h, 46,	
	Direct and indirect holdings of the capital of		45, 472 (10), 56 c, 59, 60,	
	financial sector entities where the institution does not have a significant investment in those entities		475 (4), 66c,	
	(amount below		69, 70, 477	
73	10% treshold and net of eligible short positions)  Direct and indirect holdings by the instution of the		(4) 36 (1) i, 45,	N/A
/3	CET1 instruments of financial sector entities where		48, 470, 472	
	the institution has a significant investment in those		(11)	
	entities (amount below 10% treshold and net of eligible short positions)			N/A
74	Empty set in the EU			N/A
75	Deferred tax assets arising from temporary		36 (1) c, 38,	
	differences (amount below 10% treshold, net of related tax liability where the conditions in Article		48, 470, 472 (5)	
	38 (3) are met)		V-7	N/A



t.			
76	Credit risk adjustments included in T2 in respect of exposures subject to standardised approach (prior to the application of the cap)	62	N/A
77	Cap on inclusion of credit risk adjustments in T2 under standardised approach	62	N/A
78	Credit risk adjustments included in T2 in respect of exposures subject to internal Ratings-based approach (prior to the application of the cap)	62	N/A
79	Cap for inclusion of credit risk adjustments in T2 under internal ratings-based approach	62	N/A
80	Current cap on CET1 instruments subject to phase out arrangements	484 (3), 486 (2) & (5)	N/A
81	Amount excluded from CET1 due to cap (excess over cap after redemptions and maturities)	484 (3), 486 (2) & (5)	N/A
82	Current cap on AT1 instruments subject to phase out arrangements	484 (4), 486 (3) & (5)	N/A
83	Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities)	484 (4), 486 (3) & (5)	N/A
84	Current cap on T2 instruments subject to phase out arrangements	484 (5), 486 (4) & (5)	N/A
85	Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)	484 (5), 486 (4) & (5)	N/A



# **Annex III: Capital Instruments main features**

Capital		
Instruments main		
features template <sup>1)</sup>		
1	Issuer	Catella Bank S.A.
2	Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement	N/A
3	Governing law(s) of the instrument	Luxembourg Company Law: Law of 10th August 1915 on commercial companies
	Regulatory treatment	
4	Transitional CRR rules	Common Equity Tier 1
5	Post-transitional CRR rules	Common Equity Tier 1
6	Eligible at solo/(sub-)consolidated/ solo & (sub-)consolidated	Solo
7	Instrument type (types to be specified by each jurisdiction)  Amount recognised in regulatory capital (currency in million, as of most recent reporting	Ordinary shares
8	date)	EUR m 17.4
9	Nominal amount of instrument	EUR m 17.4
9a	Issue price	EUR m 15.0
9b	Redemption price	N/A
10	Accounting classification	Shareholders' equity
11	Original date of issuance	1989
12	Perpetual or dated	Perpetual
13	Original maturity date	N/A
14	Issuer call subject to prior supervisory approval	No
15	Optional call date, contigent call dates and redemption amount	N/A
16	Subsequent call dates, if applicable	N/A
	Coupons/ dividends	
17	Fixed or floating dividend/coupon	Floating
18	Coupon rate and any related index	N/A
19	Existence of a dividend stopper	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Fully discretionary
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Fully discretionary
21	Existence of step up or other incentive to redeem	No
22	Noncumulative or cumulative	Noncumulative
23	Convertible or non-convertible	Non-convertible
24	If convertible, conversion trigger(s)	N/A
25	If convertible, fully or partially	N/A
26	If convertible, conversion rate	N/A
27	If convertible, mandatory or optional conversion	N/A
28	If convertible, specify instrument type convertible into	N/A
29	If convertible, specify issuer of instrument it converts into	N/A
30	Write-down features	No
31	If write-down, write-down trigger(s)	N/A



32	If write-down, full or partial	N/A
33	If write-down, permanent or temporary	N/A
34	If temporary write-down, description of write-up mechanism	N/A
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	N/A
36	Non-compliant transitioned features	No
37	If yes, specify non-compliant features	N/A

# **Annex IV: Asset Encumbrance**

010 Assets 0 030 Equity in 040 Debt sec 050 of whic 060 of whic 0770 of whic	of the reporting institution struments surities this covered bonds	O10 21 092 432	of which notionally elligible EHQLA and HQLA 2589 282		cumbered assets  of which notionally elligible EHQLA and HQLA	Carrying amoun	t of unencumbered ssets of which EHQLA and HQLA	Fair value of une	of which EHQL
010 Assets o 030 Equity in 040 Debt sec 050 of whic 060 of whic 070 of whic	of the reporting institution struments curifies	010	of which notionally elligible EHQLA and HQLA		of which notionally elligible EHQLA and HQLA	Carrying amoun as	of which EHQLA and	Fair value of une	of which EHQL
030 Equity in 040 Debt sec 050 of whic 060 of whic 070 of whic	nstruments curities	010	of which notionally elligible EHQLA and HQLA		of which notionally elligible EHQLA and HQLA	an an	of which EHQLA and	Fair value of une	of which EHQL
030 Equity in 040 Debt sec 050 of whic 060 of whic 070 of whic	nstruments curities	010 21 092 432	notionally elligible EHQLA and HQLA 030		notionally elligible EHQLA and HQLA		of which EHQLA and HQLA		of which EHQL
030 Equity in 040 Debt sec 050 of whic 060 of whic 070 of whic	nstruments curities	010 21 092 432	notionally elligible EHQLA and HQLA 030		notionally elligible EHQLA and HQLA		of which EHQLA and HQLA		of which EHQL
030 Equity in 040 Debt sec 050 of whic 060 of whic 070 of whic	nstruments curities	010 21 092 432	EHQLA and HQLA		EHQLA and HQLA		HQLA		
030 Equity in 040 Debt sec 050 of whic 060 of whic 070 of whic	nstruments curities	010 21 092 432	030	040					and HQLA
030 Equity in 040 Debt sec 050 of whic 060 of whic 070 of whic	nstruments curities	010 21 092 432	030 2 589 282	040					
030 Equity in 040 Debt sec 050 of whic 060 of whic 070 of whic	nstruments curities	21 092 432	2 589 282		050	060	080	090	100
040 Debt sec 050 of whic 060 of whic 070 of whic	curities					359 648 610	45 338 146		
050 of whic 060 of whic 070 of whic						5 785 679			
060 of whic 070 of whic		_							
070 of whic	h: asset-backed securities					,			
080 of whic	h: issued by general governments								
	:h: issued by financial corporations								
090 of whic 120 Other as	th: issued by non-financial corporations	21 092 432	2 589 282			353 680 453	45 338 146		
120 Other as		21 092 432	2 589 282			353 680 453	45 338 146		
emplate B-Co	Fair value of encumbered collateral received		Unencumbered Fair value of						
			umbered collateral ebt securities issued	collateral received or own debt securities issued available for encumbrance					
			of which notionally elligible EHQLA and HQLA		of which EHQLA and HQLA				
		010	030	040	060				
130 Collatera 140 Loans or	al received by the reporting institution								
	n demand								
160 Debt sec	curities								
170 of whic	th: covered bonds								
180 of whic 190 of whic	h: asset-backed securities								
	th: issued by general governments th: issued by financial corporations								
	th: issued by non-financial corporations								
220 Loans ar	nd advances other than loans on demand								
	ollateral received								
	hh: bt securities issued other than own covered bonds or asset- securities								
241 Own co- pledged	vered bonds and asset-backed securities issued and not yet								
250 SECURI	ASSETS, COLLATERAL RECEIVED AND OWN DEBT TIES ISSUED								

# Annex V: Leverage ratio

Other adjustments

Leverage ratio exposure

	Reference date	31 /12/2017		
	Entity name	Catella Bank S.A.		
	Level of application	Solo		
Ta	Table LRSum: Summary reconciliation of accounting assets and leverage ratio exposures			
		Applicable Amounts in kEUR		
1	Total assets as per published financial statements	386 496		
2	Adjustment for entities which are consolidated for accounting purposes but are outside the scope of regulatory consolidation			
3	Adjustment for fiduciary assets recognised on the balance sheet pursuant to the applicable framework but excluded from the leverage ratio exposure measure according to Article 429(11) of Regulation (EU) NO. 575/2013			
4	Adjustments for derivative financial instruments	258		
5	Adjustments for securities financing transactions			
6	Adjustment for off-balance sheet items (ie conversion to credit equivalent amounts of off-balance sheet exposures)	42 714		

-8 565

420 903



Toble 15	Complete and the complete designation of the complete and	
rable LF	RCom: Leverage ratio common disclosure	1
		CRR leverage ratio exposures
	On-balance sheet exposure (excluding derivatives and SFTs)	
1	On-balance sheet items (excluding derivatives and SFTs, but including collateral)	380 325
2	Asset amounts deducted in determining Tier 1 capital	-3 428
3	Total on-balance sheet exposures (excluding derivatives and SFTs) (sum of lines 1 and 2)	376 897
	Drivative exposures	•
4	Replacement cost associated with derivatives transactions	1 034
5	Add-on amounts for PFE associated with derivatives transactions	258
EU-5a	Exposure determined under Original Exposure Method	
6	empty set in the EU	
7	empty set in the EU	
8	empty set in the EU	
9	empty set in the EU	
10	empty set in the EU	
11	Total derivative exposures (sum of lines 4 to 5a)	1 292
	Securities financing transaction exposures	•
12	empty set in the EU	
EU-12a	SFT exposure according to Article 220 of Regulation (EU) NO. 575/2013	
EU-12b	SFT exposure according to Article 222 of Regulation (EU) NO. 575/2013	
13	empty set in the EU	
14	empty set in the EU	
15	empty set in the EU	
16	Total securities financing transaction exposures	0
	Off-balance sheet exposures	•
17	Off-balance sheet exposures at gross notional amount	272 232
18	Adjustments for conversion to credit equivalent amounts	-229 518
19	Total off-balance sheet exposures (sum of lines 17 to 18)	42 714
	Capital and Total Exposures	
20	Tier 1 capital	47 814
EU-21a	Exposures of financial sector entities according to Article 429(4) 2nd subparagraph of Regulation (EU) NO. 575/2013	
21	Total Exposures (sum of lines 3, 11, 16, 19 and 21a)	420 903
	Leverage Ratios	
22	End of quarter leverage ratio	0,11
EU-22a	Leverage ratio (avg of the monthly leverage ratios over the quarter)	
	Choice on transitional arrangements and amount of derecognised fiduciary items	
23	Choice on transitional arrangements for the definition of the capital measure	
24	Amount of derecognised fiduciary items in accordance	



#### Table LRSpl: Split-up of on balance sheet exposures (excluding derivatives and SFTs) **CRR** leverage ratio exposures EU-1 Total on-balance sheet exposures (excluding derivatives and SFTs), of which: 380 325 EU-2 Trading book exposures EU-3 Banking book exposures, of which: 380 325 EU-4 Covered bonds EU-5 Exposures treated as sovereigns 48 212 Exposures to regional governments, MDB, international organisations and PSE NOT treated as sovereigns EU-6 EU-7 166 241 EU-8 Secured by mortgages of immovable properties 51 593 EU-9 Retail exposures 365 EU-10 Corporate 89 845 EU-11 Exposures in default 3 049 EU-12 Other exposures (eg equity, securitisations, and other non-credit obligation assets) 21 020



# Annex VI: Countercyclical capital buffer

#### Geographical distribution of relevant credit exposures

	General credit exposure		Trading book exposure		Securitisation exposure		Own funds requirements			requirement ghts	l capital e	
	Exposure value for SA	Exposure value for IRB	Sum of long and short position of trading book	Value of trading book exposure for internal models	Exposure value for SA	Exposure value for IRB	Of which: General credit exposures	Of which: Trading book exposures	Of which: Securitisation exposures	Total	Own funds requ weights	Countercyclical of buffer rate
Breakdown by country												
Switzerland	2 174 172	-	-	-	-	-	153 200	-	-	153 200	0,01	0,00%
Germany	64 783		-	-	-	-	3 920	-	-	3 920	0,00	0,00%
Luxembourg	85 090 526	•	-	-	-	-	6 370 677	-	-	6 370 677	0,58	0,00%
Monaco	549 396		-	-	-	-	27 873	-	-	27 873	0,00	0,00%
Sweden	73 540 248	-	-	_	-	-	4 503 090	-	-	4 503 090	0,41	2,00%
Total	161 419 125	-	-	-	-	-	11 058 760	-	-	11 058 760	1,00	_

#### Amount of institution-specific countercyclical capital buffer

Total risk exposure amount (EUR)	243 477 822
Institution specific countercyclical buffer rate (%)	0,81
Institution specific countercyclical buffer requirement (EUR)	1 982 867

# Annex VII: Remuneration – Quantitative information \*)

	1				
		Senior management	Other employees whose work duties have a	Senior management	Other employees whose work duties have a
			material impact on the undertaking's risk		material impact on the undertaking's risk
		The managing director, the deputy managing	profile	The managing director, the deputy managing	profile
		director and other members of the		director and other members of the	
		management group or a similar body that	FFFC 2014 4 9 Commission Dalaceted	management group or a similar body that	EEEE 2044-4 0 Commission Delegated
			FFFS 2011:1 & Commission Delegated		FFFS 2011:1 & Commission Delegated
		report directly to the board of directors or	Regulation (EU) No 604/2014	report directly to the board of directors or	Regulation (EU) No 604/2014
		the managing director (FFFS 2011:1).		the managing director (FFFS 2011:1).	
			If employees have not yet been identified		If employees have not yet been identified
			according to the delegated regulation,		according to the delegated regulation,
			remuneration may be specified in relation to		remuneration may be specified in relation to
			the previous definition "Risk taker".		the previous definition "Risk taker".
	Aggregate quantitative information on remuneration,		the previous definition. Risk taker.		the previous definition. Misk taker :
Article 450 1 h)	broken down by senior management and members of				
•	staff whose actions have a material impact on the risk				
	profile of the institution, indicating the following:	2017	2017	2016	2016
1	The amounts of fixed remuneration for the financial year	3,084,588€	2,431,225€	2,732,200€	1,273,936 €
Article 450 1 h) i)	The amounts of variable remuneration for the financial				
	year	566,867 €	566,115€	171,059	29,206
	Number of beneficiaries	15	27	14	g
	The amounts of variable remuneration in the form of cash	566,867	566,115	171,059	29,206
	The amounts of variable remuneration in the form of				
	shares				
Article 450 1 h) ii)	The amounts of variable remuneration in the form of				
	share-linked instruments				
	The amounts and forms of variable remuneration in other				
	types				
	types				
	The amounts of outstanding deferred remuneration in				
	vested portions				
Article 450 1 h) iii)					
	The amounts of outstanding deferred remuneration in				
	unvested portions				
	The amounts of deferred remuneration awarded during				
	the financial year				
	The amounts of deferred remuneration paid out during				
Article 450 1 h) iv)	the financial year				
	The amounts of deferred remuneration reduced through				
	performance adjustments during the financial year				
	New sign-on payments made during the financial year				
Article 450 1 h) v)	Number of beneficiaries				
Aidde 430 I ii) V)	Severance payments made during the financial year,				
	Number of beneficiaries				
	The amounts of severance payments awarded during the				
Article 450 1 h) vi)	financial year (not paid out)				
Article 450 1 11) VI)	Number of beneficiaries				
	Highest such award to a single person				

<sup>\*)</sup> Amounts include the Sweden branch but exclude employer's costs and pensions